

Message Text

UNCLASSIFIED

PAGE 01 LAHORE 01077 131200Z

44

ACTION NEA-10

INFO OCT-01 EA-09 ISO-00 EB-07 /027 W

----- 114131

R 131040Z AUG 76

FM AMCONSUL LAHORE

TO SECSTATE WASHDC 0963

INFO AMEMBASSY ISLAMABAD

AMEMBASSY MANILA

USDOC WASHDC

UNCLAS LAHORE 1077

E.O. 11652: N/A

TAGS: BEXP, PK

SUBJ: PRODUCT OPPORTUNITY: VISIT OF WAPDA CHAIRMAN TO U.S.

REF : LAHORE 887 (NOTAL)

1. CONSUL-IN-CHARGE AND ECON OFFICER CALLED ON MAJOR GENERAL FAZLI RAZIQ, NEW CHAIRMAN OF WATER AND POWER DEVELOPMENT AUTHORITY, TO FOLLOW UP POWER CONTROL COMMERCIAL OPPORTUNITY (REFTEL). RAZIQ SAID HE PLANS TO VISIT U.S. ABOUT THIRD WEEK OCTOBER AND WE OFFERED TO PROGRAM HIM FOR VISIT TO TVA AND APPROPRIATE US ELECTRICAL EQUIPMENT MANUFACTURERS. HE AGREED AND ASKED IF FIVE OR SIX-DAY SCHEDULE COULD BE SET UP. IN ADDITION TO TVA VISIT, HE IS INTERESTED IN FOLLOWING:

A. POWER CONTROL EQUIPMENT, INCLUDING COMMUNICATIONS GEAR. RAZIQ SAID HE UNDERSTOOD U.S. WAS WORLD LEADER IN POWER CONTROL FIELD AND THAT U.S. PRODUCED POWER CONTROL SYSTEM IN MALAYSIA WAS BEST IN ASIA. PERHAPS STOPOVER THERE ON RETURN FROM U.S. POSSIBLE. IS MALAYSIAN EQUIPMENT IN FACT OF U.S. ORIGIN?

B. VISIT WITH U.S. CONSULTANTS QUALIFIED TO DO POWER CONTROL SURVEY IN PAKISTAN. RAZIQ COMMENTED THAT COMPETENT ENGINEERS ARE AVAILABLE IN PAKISTAN FOR SUCH A STUDY, BUT THEY ARE NOT FAMILIAR WITH MOST RECENT ADVANCES IN EQUIPMENT. HE SAID IT IS ALSO DIFFICULT TO SPARE THEM FOR SURVEY PROJECTS. ACCORDINGLY,
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LAHORE 01077 131200Z

HE OPINED USE OF FOREIGN CONSULTANTS WAS PROBABLY BEST COURSE.

POST, OF COURSE, WOULD LIKE TO SEE HIM CHOOSE U.S. CONSULTANTS DURING UPCOMING TRIP. OUR SUGGESTION THAT WAPDA DEAL DIRECTLY WITH SUPPLIER PROVED ABORTIVE.

C. ONE OF WAPDA'S MAJOR PROBLEMS IS POWER LOSSES (TRANSMISSION LOSS PLUS THEFT) WHICH, ACCORDING TO RAZIQ, RUN AROUND 36 TO 38 PERCENT. BY COMPARISON, ONE WORLD BANK OFFICIAL TOLD HIM HIGHEST LOSSES HE HAD EVER HEARD OF WERE 12 PERCENT AND HINTED THAT FINANCING MIGHT BE MADE AVAILABLE TO DEAL WITH PROBLEM. RAZIQ WISHES DISCUSS QUESTION WITH APPROPRIATE PARTIES AND MEET U.S. METER MANUFACTURERS. (HE SAID METERS CURRENTLY IN USE HERE CAN BE KEPT FROM RECORDING BY SIMPLE USE OF A MAGNET.)

D. HE EXPRESSED AN INTEREST IN TALKING WITH U.S. TRANSFORMER MANUFACTURERS.

2. WOULD APPRECIATE PRELIMINARY COMMENTS ON ABOVE FOR PASSAGE TO RAZIQ. WILL ADVISE DATES HIS TRAVEL AS SOON AS KNOWN.

3. FYI: SNOWY MOUNTAIN CONSULTANTS, AUSTRALIAN FIRM, DID STUDY ON PAK POWER SYSTEM IN 1974.
GIBNEY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LAHORE01077
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760311-1345
From: LAHORE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760856/aaaabwqn.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 LAHORE 887
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 01 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 APR 2004 by ReddocGW>; APPROVED <18 JAN 2005 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: VISIT OF WAPDA CHAIRMAN TO U.S.
TAGS: BEXP, PK
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006